



What's New at Cloudflare


Starts at 10:00

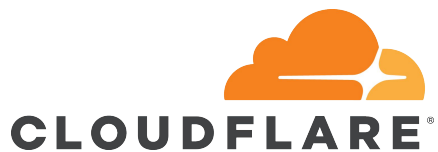
Please connect to the audio bridge

Please click the settings button  on the left hand side of the screen

"Join Audio"

For questions

Use the chat feature  in the bottom left side of your screen



What's New at Cloudflare?

June 2019



Jake Jones
Customer Success



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Customer Development



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Customer Development

Today's Agenda

PERFORMANCE



Argo



Speed Week
Updates

SECURITY



Bot
Management



Access

RELIABILITY



Anycast
network

PLATFORM

- **Overview and Network Update**
- **Performance:** Improvements to Argo
- **Performance:** Speed Week
- **Security:** Bot Management
- **Security:** Access
- Q&A

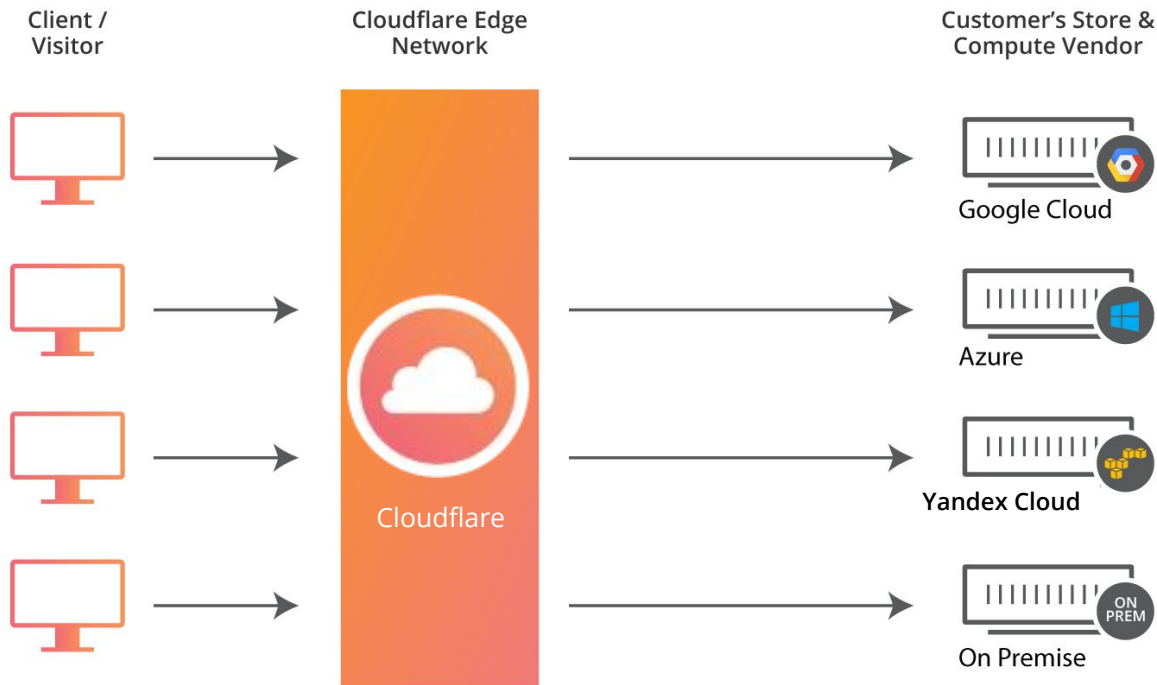
Overview and Network Updates

We are helping build a better Internet

Cloudflare is an Edge Service Provider that provides performance and security services to anything connected to the Internet



Cloudflare sits between our customers' traffic and their web servers, APIs, and IoT devices



Solving the problems of Internet

PERFORMANCE



CDN



Web
optimization



Mobile
optimization



WAN
optimization

SECURITY



DDoS



IoT
security



WAF



Perimeter
security

RELIABILITY



DNS



Anycast
network



Load
balancing



Always
online

INSIGHTS



Threat
analytics



Enterprise
logs



Traffic
monitoring

PLATFORM



Edge
compute

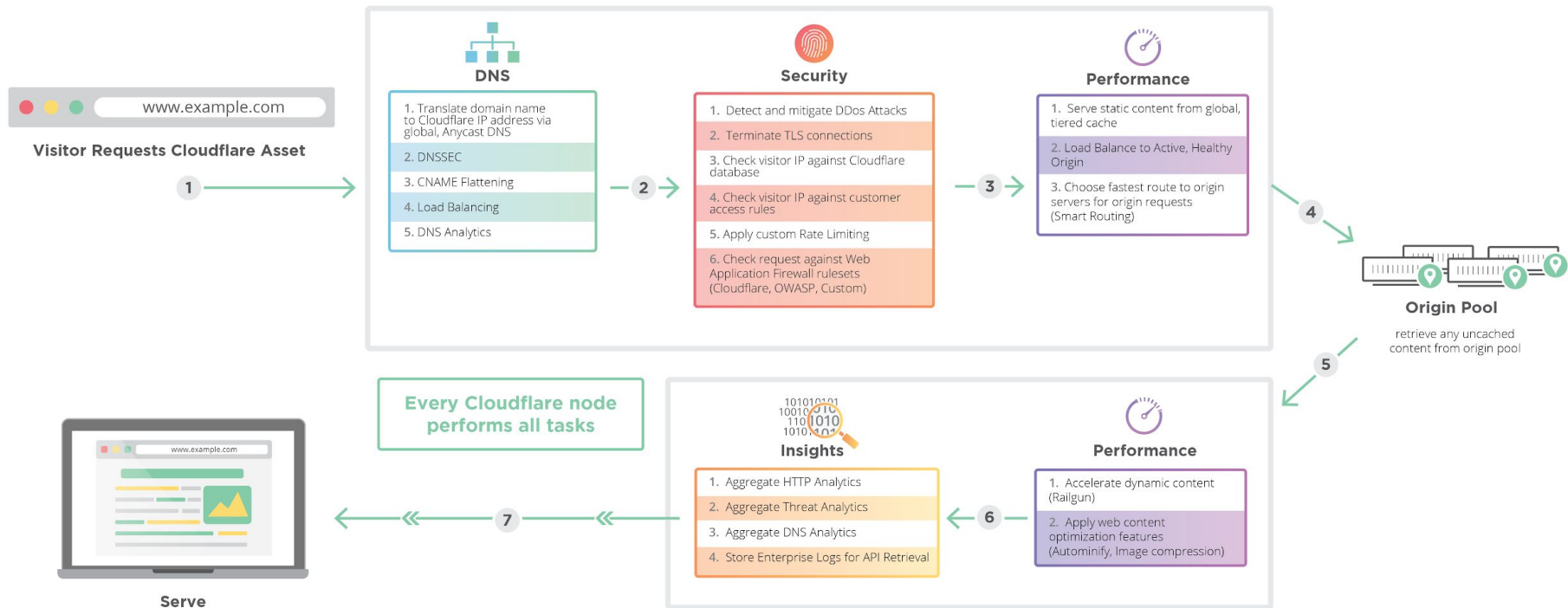


Apps
platform

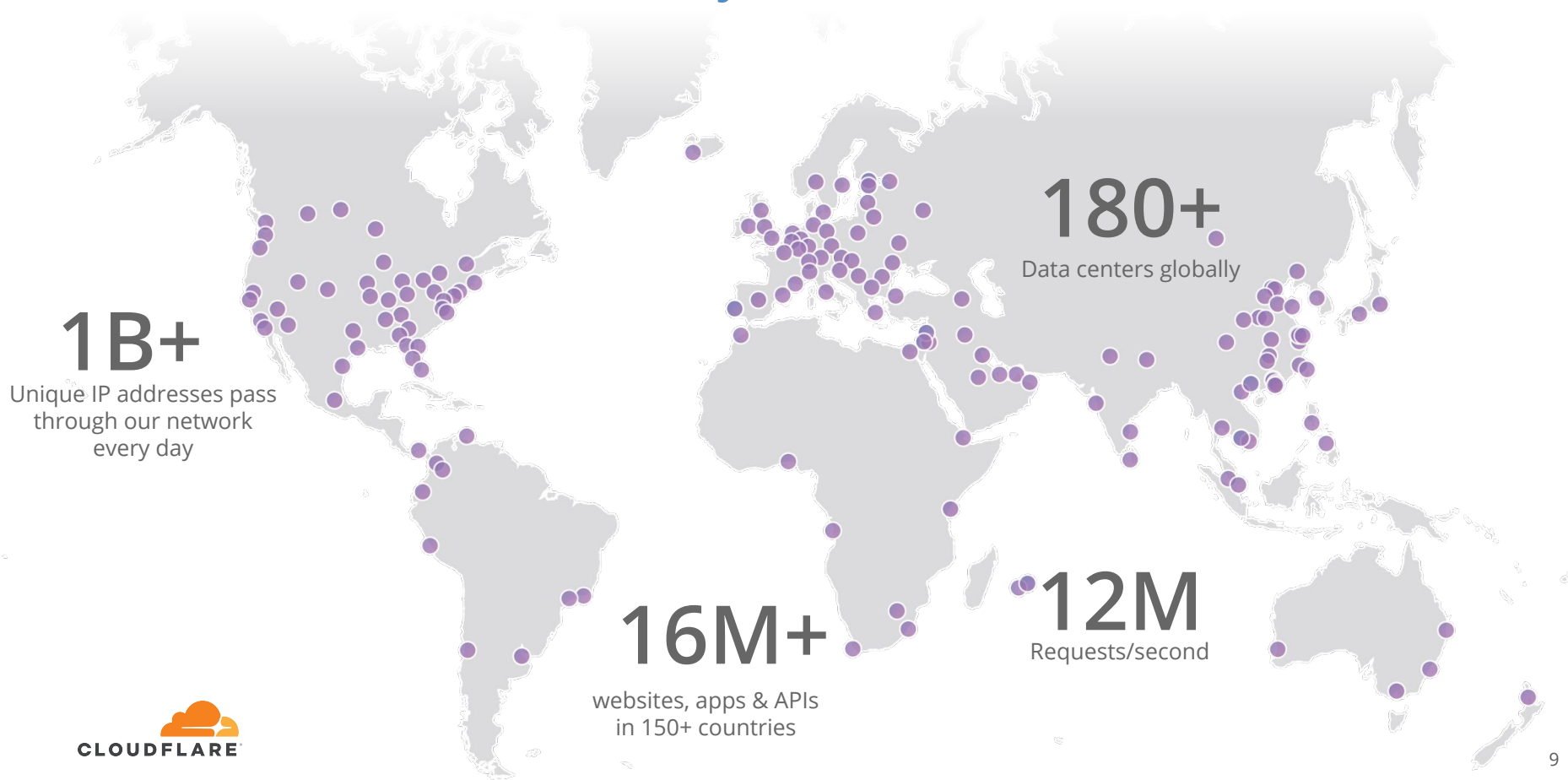


Scalable • Modern, unified architecture • Easy onboarding, fine-grained control

Life of a request



Cloudflare's Global Anycast Network



An integrated end to end solution with lower TCO

Each of Cloudflare's 180+ Points of Presence runs an **integrated stack** of easy-to-use security, performance and reliability services





Performance: Improvements to Argo

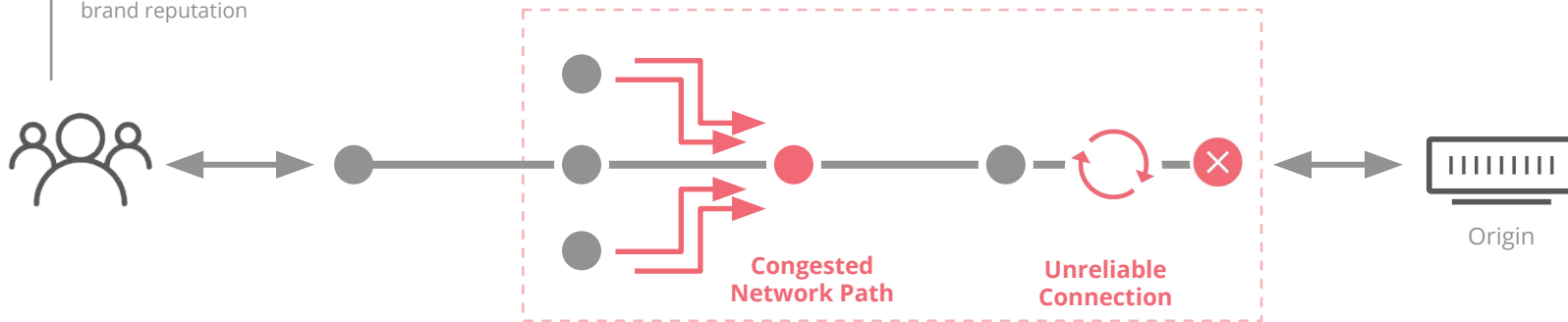




Customer Challenges

Poor User Experience

Slow loading times and connection timeouts increase the likelihood of a poor user experience that can result in reduced revenue or damaged brand reputation

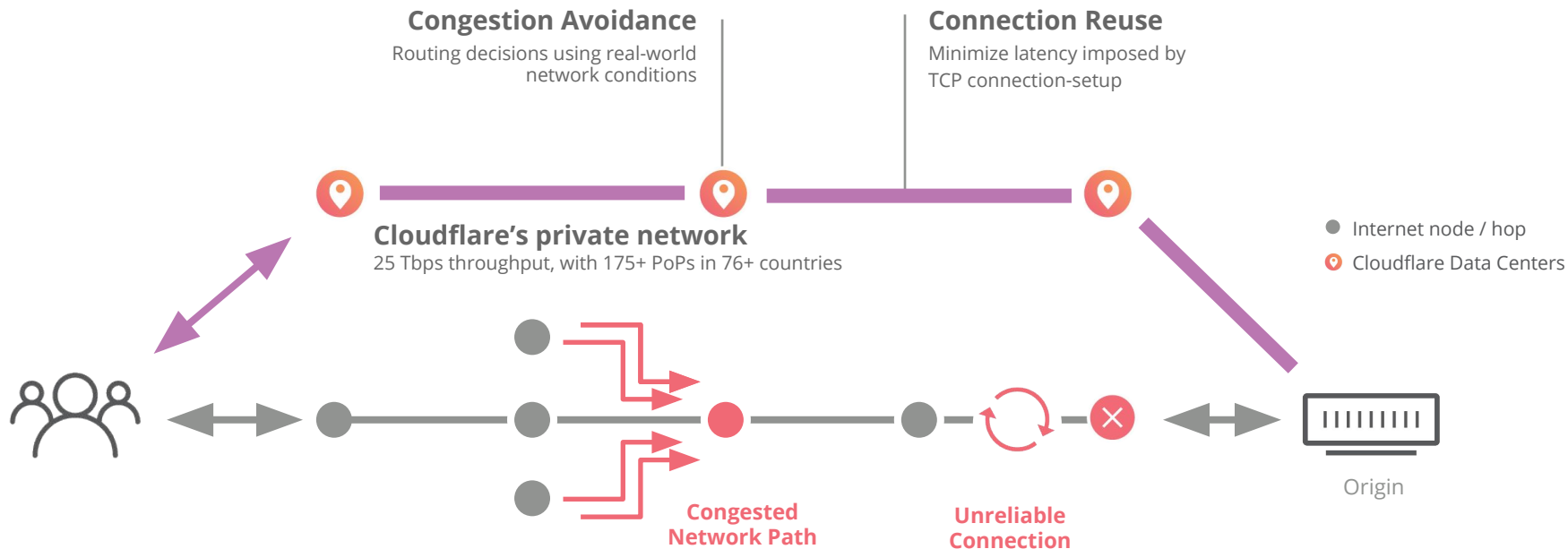


Slow Loading Times

Static routes can't avoid congested network paths or unreliable connections



Cloudflare Argo Smart Routing



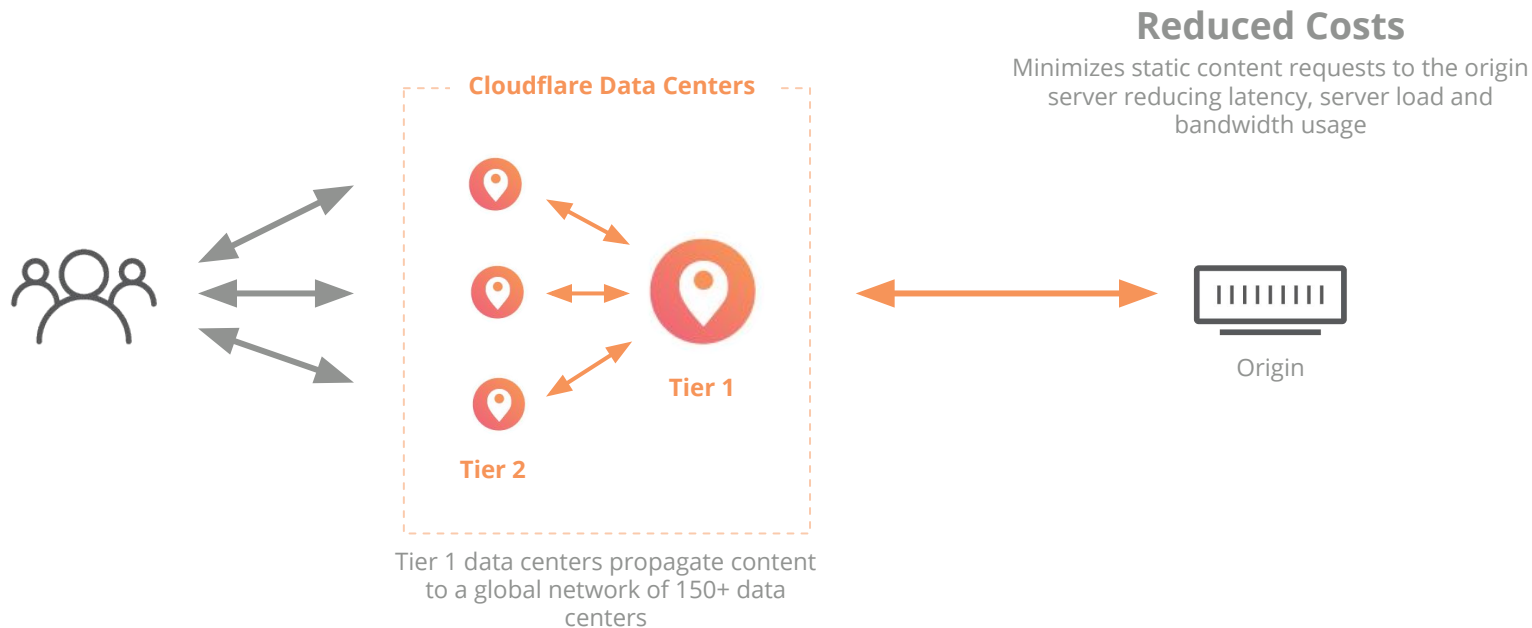
30% Faster

Over 10 trillion Internet requests transit the Cloudflare network per month, providing Argo with real-world intelligence on the fastest network paths.

On average, our customers see a 30% improvement in performance



Cloudflare Argo Tiered Caching





Argo Smart Routing: bigger, smarter, and faster!



10,000,000,000,000

With an increased network footprint of over 180 data centers, Argo has access to the timing data of over 10 trillion requests per month.



Smart Algorithms

Argo harnesses this data and employs smarter routing algorithms to pick the fastest and most adaptive routes in real-time based on current network conditions



Global Private Backbone

Private fiber connections between Cloudflare's data centers allows for an additional level of control to guarantee the fastest, most reliable performance in real-time

Performance:
Speed Week



BINARY AST

30-50%

IMPROVEMENT IN
JAVASCRIPT PARSING
PERFORMANCE ON
THE MOST COMMON
FRAMEWORKS

HTTP/2

PRIORITIZATION

50%

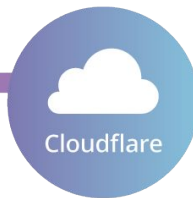
FASTER BROWSER
RENDERING USING
SAMPLED SITES

CONCURRENT STREAMING

ACCELERATION

2 SECOND

POTENTIAL LATENCY
REDUCTION
FOR LIVE VIDEO



IMAGE

RESIZING

219_{KB}

POTENTIAL
SAVINGS IN IMAGE
FILE SIZES*

FASTER, BETTER

ARGO

16%

IMPROVEMENT
IN TIME TO FIRST
BYTE (TTFB)

Speed Week: HTTP/2 Prioritization

What: Prioritize HTTP/2 requests from the origin/server instead of relying on client side browsers.

Why: Every browser handles prioritization differently, which leads to inconsistent page performance. Cloudflare will provide built in support for prioritization, and will allow customers to build advanced configuration rulesets to further control page load times.

Who: iOS users on Safari will see the biggest benefits. eCommerce and WordPress sites will also benefit from this.



50% faster Browser rendering using sampled sites

Speed Week: Parallel Streaming

What: Faster image loads

Why: Parallel streaming of progressive images leverages the HTTP/2 prioritization schema we released to improve the load times for images on a page.

Who: Image heavy sites using progressive JPEG images.



PARALLEL STREAMING OF
**PROGRESSIVE
IMAGES**



Speed Week: Concurrent Streaming Acceleration

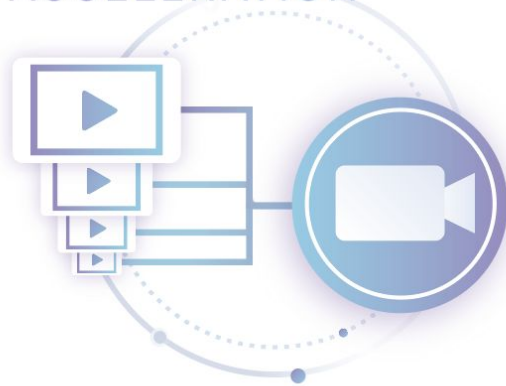
What: Stream live video to multiple viewers with reduced latency

Why: Live video is becoming increasingly prevalent with customers. Ensuring that all viewers have a consistent, timely viewing experience is important.

Who: OTT providers and video publishers that serve live video streaming content

When: May 16th, 2019

CONCURRENT
STREAMING
ACCELERATION



2 second

Potential latency reduction for live video

Speed Week: Binary AST

What: Support for Binary AST, a lightweight JavaScript format that reduces the time it takes for browsers to parse JavaScript.

Why: Large JavaScript files can take a long time to parse, resulting in slow page startups and a poor user experience. In collaboration with Mozilla, we are helping them test their proposed standard for Binary AST.

Who: Web developers that are building complex JavaScript heavy web pages and applications.

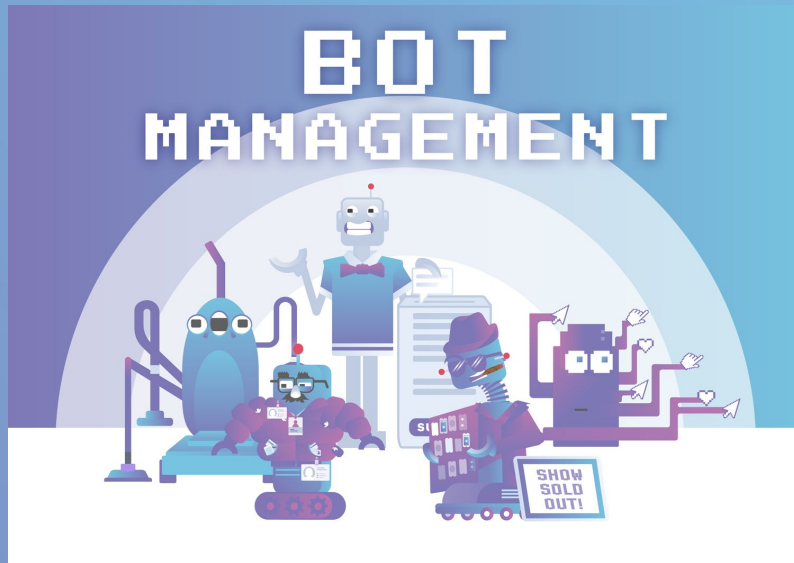
When: May 17th, 2019



30 - 50% Improvement in JavaScript parsing performance on the most common frameworks

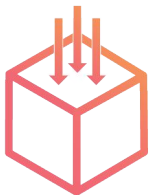


Security: Bot Management





Factors increasing exposure to bots



Greater attack surface area from more public APIs, moving to the cloud, and increasing third-party integrations



Stronger and more sophisticated attackers

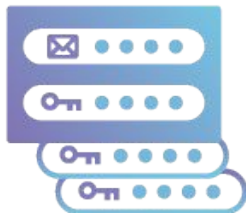


Greater scrutiny by government and media around data, privacy and security



Common Use Cases

Credential Stuffing



Attempts to log into and take-over a user's account by applying previously stolen account credentials.

Content Scraping



Steals public information from a website

Content Spam



Adds malicious content to web properties such as forums and registration forms

Inventory Hoarding



Fraudulently purchases goods to deprive legitimate customers or resell for a higher price

Credit Card Stuffing



Attempts to validate stolen credit cards to then make fraudulent purchases



Costs to the business



Lost customer trust
Degraded brand value



Lost revenue
Increased costs

Business Impact

- **Lost Revenue due to:**
 - Competition
 - Stolen content
 - Lowered SEO
 - Downtime or sluggish service
- **Damaged Brand**
 - Data breach
 - Content spam
- **Wasted Expenses**
 - Staff costs for remediation
 - IT costs from malicious traffic



Cloudflare Bot Management Methods

Detection



Machine Learning

Cloudflare's ML trains on a curated subset of more than **475 billion** requests per day across **13M+** Internet properties to create a reliable "bot score" for every request.



Behavioral Analysis

Behavioral analysis detects anomalies in site-specific traffic, scoring every request on how different it is from the baseline.

Protection



Automatic Whitelist

Because not all bots are bad, the solution automatically maintains and updates a white list of "good" bots, such as those belonging to search engines.



Mobile App

We protect your mobile App from impersonation and emulation attacks without using a mobile SDK.



Benefits



Protect revenue and customer trust by preventing bots from disrupting your business model.



Keep applications fast and available by mitigating resource-draining malicious traffic.



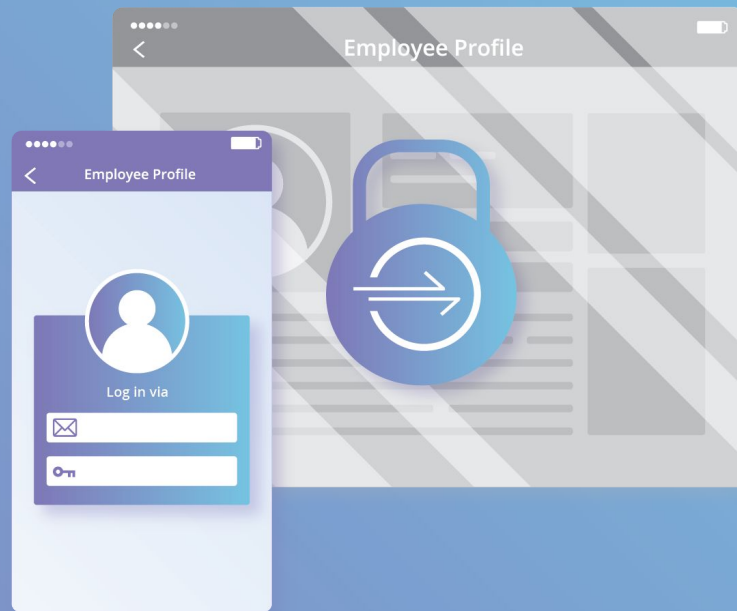
Reduce the complexity of threat detection and intervention by leveraging automation that uses data from one of the largest networks in the world.



Improve data integrity for teams that rely on accurate traffic metrics to run the business.



Security: Access

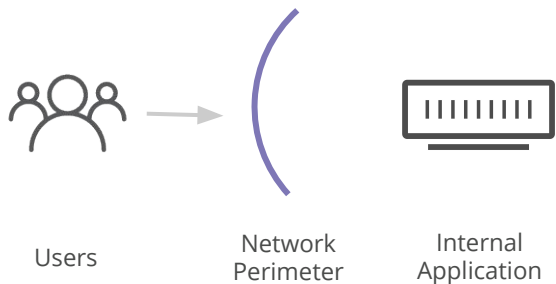


User Access Customer Challenges

Data Theft

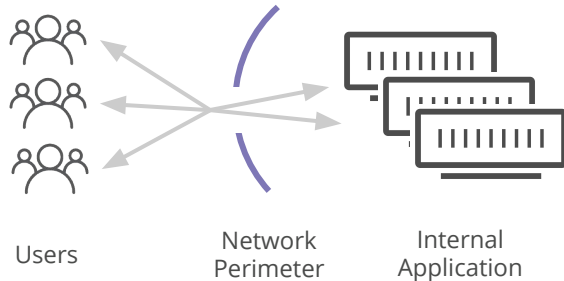
Remote Workers Denied Access

Outside of the firewall, users no longer have secure access to Internet-facing internal applications.



Weak, Overly Broad Authentication

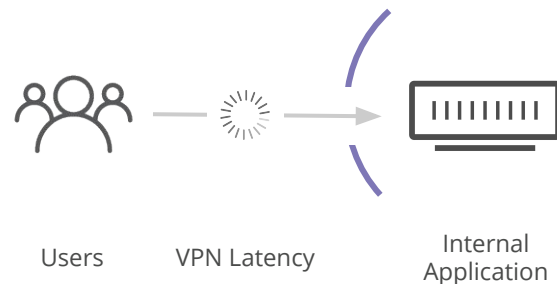
Users who are given access through a shared password or even a VPN have access not enforced by application or authenticated by identity.



Slow Mobile Access

Slow and Cumbersome VPN Access

Traditional VPN solutions add latency, especially for users on mobile devices with spottier connections.

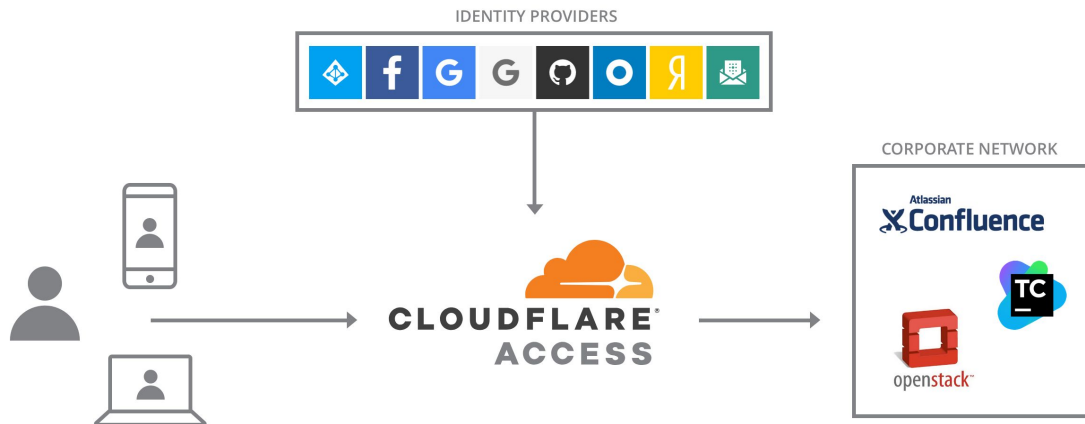




Cloudflare Access

Secure application access without a VPN

- Control user access at Applications level (domain, application or path)
- Monitor and log user access and changes
- Deploy and manage Access Control quickly
- Deliver fast applications to devices Anywhere

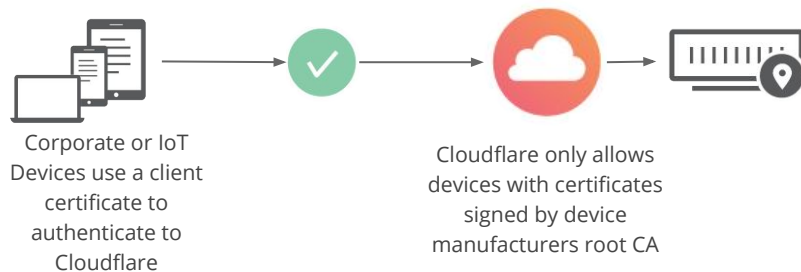


Available identity providers: Azure, Centrify, Facebook, GSuite, Generic OIDC, Github, Google, Okta, Onelogin, **SAML 2.0**, Yandex



Complement Access with client authentication (Mutual TLS)

- Ensure that the **traffic is secure and trusted** in both directions between a client and server.
- Allow **requests that do not login with an identity provider** (like IoT devices) demonstrate that they should be able to reach a given resource
- **Second layer of security** for team members who both login with an identity provider and present a valid client certificate



Want to learn more?

For any questions or to arrange trials of these products, please contact:

Email **success@cloudflare.com**